

## ANSWERS TO CLARIFICATION QUESTIONS

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Date: 07 July 2021  
To: Interested suppliers  
Contact: Maraea S. Pogi [maraeap@sprep.org](mailto:maraeap@sprep.org)  
Subject: Request for tenders: **Consultancy to Develop a Sustainability Plan for SPREPs Regional Programme of Support for Protected Areas (SPREP- PA), Readvertisement**

### **Question 1:**

From the last process and clarification of questions, I noted:

- Budget was max of USD 15,000 (AUD20,000)
- Expectation of 80 days input.

Is this still the case?

### **Response:**

The budget for this work has now increased, however, the timeframe of 80 days input (20 working days per month x 4 months) remains unchanged.

### **Question 2:**

Is it anticipated that there will be a subsequent phase of BIOPAMA after the current phase ends in mid-2023, or is it too early to tell?

### **Response:**

At this point, it is confirmed that the current phase (phase two) of BIOPAMA will come to an end in mid-2023 and therefore, there will be no follow-on phase for BIOPAMA beyond mid-2023. Hence, this consultancy.

### **Question 3:**

Duration is four months: is this expected to be full time? ie. 22 working days/month x 4 = approximately 88 days?

### **Response:**

No, not full time. This consultancy is based on 20 working days per month (excluding weekends) – so, 80 days in total.

**Question 4:**

Regarding the financial proposal, do you require a daily fee rate? Or lump sum for the entire project, itemised by cost type?

**Response:**

The latter – provide a lump sum figure and an itemised breakdown for all tasks outlined in the consultancy TOR.

**Question 5:**

I have developed a number of institutional and regional strategic plans for protected area authorities- that include all elements required (e.g. HR restructuring, financing etc.) and have developed numerous sustainable financing and conservation strategies for protected areas across developing countries, I have a PhD in an environmental related field and a certificate in business and sustainable financing for protected areas – would you accept this experience and PhD in lieu of a business related postgraduate degree that specifies is required?

**Response:**

Yes. We would consider such experience for this consultancy.

**Question 6:**

You mention a 4 month time-frame, could you please indicate the expected start month?

**Response:**

The consultancy is expected to commence by the end of this month (July) or by early August.

**Question 7:**

Do you have a maximum budget that you will consider for this assignment?

**Response:**

Refer Question 1